

Achievers' List / Prestasielyst

Congratulations to the producers who achieved the best average price in their quantity groups, as well as to the Top Ten with the best 250 (all colours), best 100 white and best 200 black pelts (average price as indicated, is for the applicable pelt lot).
Baie geluk aan die produsente wat in hul getal groepe die beste gemiddelde pryse behaal het, asook die Top Tien met die beste 250 (alle kleure), beste 100 wit en 200 swart pelse (gemiddelde prys soos aangedui, is vir die lot pelse wat ter sprake is).

50-100		
MOLLER P C	RSA	726.02
MOLLER J D	RSA	709.45
ESTERHUYSE J P	Ktmans	628.83
KOHLMAN W J	Ktmans	623.16
KOTZE OUKOOS	RSA	603.17
APOLLUS P C	Ktmans	585.89
KUHNEL TRUST	Whk	585.10
HUGO P H	Whk	583.91
VAN DER MERWE J A	Ktmans	557.85
BRONKHORST P M	Ksburg	554.84
101-200		
KARSTEN J A	RSA	723.87
VISSER DANIE TRUST	Mrtal	702.13
HOOGVERTOON FAMILY TRUST	Ktmans	636.73
VAN DER WESTHUIZEN H P	RSA	596.72
MARTINS G P	Whk	583.32
VAN ZYL G A J	Aranos	560.85
MOTINGA J S	Mrtal	559.56
ENGELBRECHT J A (JNR)	Ktmans	538.61
VISSER D J G	Aranos	526.31
JORDAAN J L	RSA	512.76
201-400		
LOSPER R H	Ktmans	802.52
KARASBERGE KARAKOEL STOET WIT	Ksburg	737.36
LOVEDALE FARMING CC	Ktmans	718.74
KNOESEN W A	RSA	661.22
MOTENGA D	Ktmans	633.62
BLAAUW J (JNR)	Ktmans	621.81
COETZEE D F	Ktmans	603.32
KARSTEN P A	Ksburg	577.08
DUVENHAGE M C	Aranos	570.79
ENGELBRECHT J A	Ktmans	570.35
Top 10 (100 Wit Pelse)		
ROSSOUW STRAUSS TRUST	Ksburg	1,442.57
STEENKAMP P	Mrtal	1,329.44
KARASBERGE KARAKOEL STOET WIT	Ksburg	1,217.96
COETZEE P T	Ktmans	1,146.20
E de Jager Boerdery	Ksburg	1,144.82
LOSPER R H	Ktmans	1,143.48
LOVEDALE FARMING CC	Ktmans	1,016.40
VISSER DANIE TRUST	Mrtal	950.37
STEYN M M	Ktmans	935.18
KNOESEN W A	RSA	928.11

401-600		
STEYN P L	Aranos	644.61
DUVENHAGE J H	Aranos	623.03
E de Jager Boerdery	Ksburg	595.52
VAN WYK G M	Mrtal	575.74
STEYN M M	Ktmans	570.83
KOTZE L J	RSA	538.05
MARITZ P H K	Ksburg	499.14
SCHREIBER R	Whk	485.25
VAN STADEN D J	Ktmans	401.51
601+		
ROSSOUW STRAUSS TRUST	Ksburg	743.45
STEENKAMP P	Mrtal	625.14
COETZEE P T	Ktmans	557.25
LOUW I J	RSA	503.24
LOUW W J	Aranos	455.63
LOUW N R P	Aranos	441.63
Top 10 (50 Bruin Pelse)		
BEENBRECK PARTNERSHIP	Whk	467.00
VAN STADEN D J	Ktmans	458.73
VON WIELLIGH G R	Ktmans	404.95
Top 10 (50 Gryse Pelse)		
LOUW N R P	Aranos	362.97
KOTZE L J	RSA	347.46
SCHREIBER R	Whk	346.84
LOUW W J	Aranos	311.02
Top 10 (200 Swart Pelse)		
STEENKAMP P	Mrtal	759.05
LOUW N R P	Aranos	693.35
DUVENHAGE J H	Aranos	692.91
ROSSOUW STRAUSS TRUST	Ksburg	686.34
STEYN P L	Aranos	649.82
VAN WYK G M	Mrtal	642.12
ENGELBRECHT J A	Ktmans	640.96
DUVENHAGE M C	Aranos	637.28
LOUW W J	Aranos	633.17
KOTZE L J	RSA	613.81



swakara®

September 2017

Swakara Auction Results

Agra sold out the total Swakara pelt offering on Wednesday, 6 September 2017 at the Copenhagen Fur pelt auction held in Copenhagen, Denmark.

An average price of N\$496.98 was achieved for the 39 007 pelts that were sent to the auction by the Agra Swakara Services. This is a decrease of -0.79% compared to the auction in April 2017, where an average price of N\$500.94 was achieved for a total of 52,221 pelts. In Danish Krone the average was DKK240.30, a decrease of -7.68% compared to April 2017.

The pelt consignment consisted of 23,518 black, 8 866 white, 2,338 grey, 593 brown, 2,696 spotted and 996 diverse pelts. The top lot for white Swakara achieved N\$3,515.94. This is the highest price ever achieved for a top lot white in N\$ terms. The only time DKK1, 700 was paid for a top lot white Swakara was in September 2012, when the exchange rate was less favourable. The top lot for black Swakara achieved N\$2,647.30. The buyer of both top lots was LaoPanPicao a fur retailer from Harbin, China.

Mr Panda, owner of LaoPanPicao, together with Chris Cui, President of Copenhagen Furs Beijing office, were part of a delegation of 13 business leaders from the Chinese fur trade, who visited Namibia last year to familiarize themselves with Swakara fur operations in Namibia.

Kevin Wan representative of LaoPanPicao said their company has been buying top lots at Copenhagen Fur's auctions before, but it is the first time they bought Swakara top lots. "Swakara is very beautiful and you can make very unique styles of it. We are working on a project with Copenhagen Fur's Design Centre to promote the beautiful Swakara in China" he added.

The average price for black Swakara pelts was N\$459.04, an increase of 4.34% compared to April 2017 and the white pelts achieved N\$767.65, a decrease of -4.97% compared to April 2017. The biggest increase of the auction was 54.51% for spotted pelts, with an average of N\$257.40. Diverse pelts sold for N\$185.33 compared to an average of N\$177.15 in April 2017, an increase of 4.62%.

Grey and brown pelts which are sold only once a year due to low quantities produced and were last sold in September 2016, achieved below average prices, with the grey achieving N\$286.78 and the brown N\$396.03. The overall auction attained a total turnover of N\$19,385,661.57.

The pelt offer was bought by 23 successful bidders. The biggest single buyer of Swakara pelts was the company, Europe Fur Co. Ltd, based in Hong Kong, buying for the Chinese market, who purchased 32 lots with 6 619 pelts. Followed by Bourtsos from Greece with 5 724 Swakara pelts and Fur Eco from Italy with 5399 Swakara pelts.

Reflecting on the auction results, Agra's Chief Executive Officer, Arnold Klein, who also attended the auction said, the Swakara industry once again had a good international pelt auction, amidst a fur market that is experiencing an overproduction of mink skins, and that has not fully recovered from the recent global economic crisis.

The top Namibian producer with more than 250 pelts at this auction was R H Losper, who achieved an average price of N\$802.52 for 279 pelts. The top South African producer was W A Knoesen who sold 254 pelts at an average of price of R661.22.

Swakara Veilinguitslae

Agra het die totale Swakara aanbieding op die veiling van 6 September 2017 by Kopenhagen Fur in Denemarke verkoop.

'n Gemiddelde prys van N\$496.98 was behaal vir die 39 007 pelse wat op die veiling aangebied was deur Agra Swakara Dienste. Die gemiddelde prys verteenwoordig 'n daling van -0.79% teenoor die gemiddelde prys van N\$500.94 wat behaal was vir die 52,221 pelse wat April 2017 verkoop was. In Deense Krone was die gemiddelde prys DKK240.30, 'n daling van -7.68% teenoor April 2017.

Die pelsaanbieding het bestaan uit 23,518 swart, 8,866 wit, 2,338 gryse, 593 bruin, 2,696 bont en 996 diverse pelse. Die Top Lot wit pelse het N\$ 3,515.94 per pels behaal, die hoogste prys ooit per pels in N\$ terme. Die enigste ander keer waar 'n prys van DKK1,700 per pels behaal was, was September 2012, maar die wisselkoers was hierdie veiling meer gunstig. Die Top Lot swart pelse het N\$2,647.30 per pels behaal. Die koper van beide top lotte was LaoPanPicao, 'n pelsenier van Harbin, Sjina.

Mr Panda, eienaar van LaoPanPicao, tesame met Chris Cui, President van Kopenhagen Fur se kantoor in Beijing was deel van 'n delegasie van 13 besigheidsmense in die pelsindustrie wat Namibie verlede jaar besoek het.

Kevin Wan verteenwoordiger van LaoPanPicao het gesê dat hy al voorheen vir die maatskappy van die Top Lotte gekoop het by Kopenhagen Fur, maar hierdie was die eerstekeer dat hy Swakara gekoop het, verder het hy bygevoeg "Swakara is very beautiful and you can make very unique styles of it. We are working on a project with Kopenhagen Fur's Design Centre to promote the beautiful Swakara in China"

Die gemiddelde prys vir swart pelse was N459.04, 'n verhoging van 4.34% teenoor April 2017, wit pelse se gemiddeld was N\$767.65, 'n daling van -4.97% teenoor April 2017. Die grootste styging op die veiling was die bont pelse, met 54.51%, 'n gemiddeld van N\$257.78. Diverse pelse het verkoop teen N\$185.33 teenoor 'n gemiddeld van N\$177.15 in April 2017, 'n styging van 4.62%.

Gryse en bruin pelse word net eenmaal per jaar verkoop weens die lae getalle, en was verlede jaar September verkoop. Beide gryse en bruin pelse het ondergemiddelde pryse behaal, met die gryse wat teen N\$286.78 en bruin teen N\$396.03 verkoop het. Die algehele veiling omset was N\$19,385,661.57.

Die pels aanbieding was gekoop deur 23 suksesvolle kopers. Die koper wat die meeste pelse tydens die veiling gekoop het, 32 lotte met 6,619 pelse was Europe Fur Co. Ltd, 'n Hong Kong gebaseerde maatskappy wat koop vir die Sjinese mark. Die tweede grootste koper was Bourtsos van Griekeland wat 5 724 pelse gekoop het, gevolg deur Fur Eco van Italië met 5 399.

Arnold Klein, Agra se Hoof Uitvoerende Beampte, wat ook die veiling bygewoon het, se gevoel is dat dit steeds 'n goeie veiling was, veral in vergelyking met die wêreld pelsmark wat tans 'n oorproduksie van nerts beleef, en sekere markte wat nogsteeds besig is om te herstel na die wêreld ekonomiese resessie.

Die Namibiese produsent met die hoogste gemiddelde prys vir meer as 250 pelse bemark, was R H Losper, wat 'n gemiddeld van N\$802.52 behaal het vir 279 pelse. Die Suid Afrikaner met hoogste gemiddeld vir meer as 250 pelse, was W A Knoesen, met 'n gemiddeld van R661.22 vir 254 pelse.

Pelt Centre

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Grade comparison between April 2017 and September 2017

Code	Description	Qty	Ave	Prev	% Dev
Black Regular					
657	DL Drawn Platinum	97	455.00	500.68	-9.12
656	DL Drawn Purple	78	672.17	674.00	-0.27
650	D Flat Burgundy	86	455.00	327.37	38.99
649	D Flat Platinum	75	620.46	674.00	-7.94
624	RF Light Ivory	166	475.69	317.74	49.71
623	RF Light Burgundy	200	517.05	423.65	22.05
622	RF Light Platinum	387	718.53	553.18	29.89
621	RF Light Purple	114	723.87	808.79	-10.50
620	RF Ivory	213	403.30	346.63	16.35
619	RF Burgundy	400	589.44	510.31	15.51
618	RF Platinum	756	672.17	568.08	18.32
617	RF Purple	261	723.87	638.77	13.32
021	Black Flat Drawn Ivory	379	413.64	0.00	100.00
Black Flat Drawn					
019	Burgundy	640	599.78	394.77	51.93
018	Black Flat Drawn Platinum	804	682.51	558.14	22.28
016	Black Flat Drawn Purple	423	641.14		
627	Nazucha Burgundy	77	413.64	452.54	-8.60
626	Nazucha Platinum	301	620.46	491.05	26.35
625	Nazucha Purple	179	703.19	645.11	9.00
680	T Burgundy	105	444.66	404.40	9.96
679	T Platinum	344	558.41	466.06	19.82
678	T Purple	247	599.78	519.94	15.36
026	Black Ribbed Burgundy	895	330.91	365.88	-9.56
025	Black Ribbed Platinum	562	403.30	433.28	-6.92
654	DL Lyre Platinum	74	558.41	491.05	13.72
643	D Platinum	114	517.05	587.34	-11.97
642	D Purple	100	610.12	664.37	-8.17
636	P Burgundy	104	486.03	404.40	20.19
635	P Platinum	64	579.10	539.20	7.40
696	O Light Burgundy	115	455.00	385.14	18.14
695	O Light Platinum	271	558.41	606.60	-7.94
694	O Light Purple	171	723.87	770.28	-6.03
689	O Light Purple Extra	30	2647.30	770.28	243.68
692	O Burgundy	501	651.48	529.57	23.02
691	O Platinum	560	703.19	604.23	16.38
690	O Purple	166	765.23	731.77	4.57
006	Black Flat Lyre Burgundy	435	568.76	462.17	23.06
005	Black Flat Lyre Platinum	624	589.44	558.45	5.55
015	Black Flat Lyre Purple	378	610.12		
661	M Platinum	76	434.32	404.40	7.40
660	M Purple	42	537.73	462.17	16.35
631	F Purple Extra	54	599.78	481.43	24.58
686	KF Burgundy	138	372.28	414.03	-10.08
685	KF Platinum	314	548.07	506.90	8.12
684	KF Purple	186	579.10	510.31	13.48
703	NF Burgundy	179	403.30	375.51	7.40
702	NF Platinum	452	517.05	496.37	4.17
701	NF Purple	278	599.78	577.71	3.82
668	G Burgundy	116	289.55	269.60	7.40
667	G Platinum	201	330.91	346.63	-4.53
666	G Purple	116	423.98	385.14	10.08
674	K Burgundy	255	341.25	277.30	23.06
673	K Platinum	559	330.91	350.50	-5.59
672	K Purple	284	423.98	414.03	2.40
002	Black Curl Burgundy	597	223.37	341.54	-34.60
001	Black Curl Platinum	325	330.91	375.51	-11.88

Code	Description	Qty	Ave	Prev	%Dev
Black Medium Size					
317	Med.Size D Platinum	100	264.73	242.64	9.10
314	Med.Size Flat Light Burgundy	101	264.73	177.16	49.43
313	Med. Size Flat Light Platinum	119	293.68	365.88	-19.73
342	Med.Size Flat Burgundy	166	223.37	192.57	15.99
341	Med.Size Flat Platinum	168	320.57	385.14	-16.77
338	Med.Size KF Burgundy	106	206.82	211.83	-2.36
337	Med.Size KF Platinum	59	215.09	211.83	1.54
004	Med. Size Black Curl	202	144.77	142.50	1.59
008	Med. Size Black Flat	517	248.18	281.15	-11.73
Black Low Grade					
020	Black Flat Drawn C	610	413.64	308.11	34.25
027	Black Ribbed C	597	344.67	287.80	19.76
007	Black Flat Lyre C	385	506.71	423.65	19.60
Black Curl C					
003	Black Curl C	498	206.82	327.37	-36.82
009	Black Extra Flat	83	144.77	231.08	-37.35
028	Black Mutgar Flat	1701	364.98	411.77	-11.36
024	Black Mutgar Curl	1083	310.23	189.33	63.85
023	Black Damaged C	450	107.55	111.69	-3.71
017	Black Damaged B	498	210.96	260.10	-18.90
014	Black Damaged A	407	403.30	469.06	-14.02
White Regular					
845	White O Light Burgundy	97	868.64	847.31	2.52
846	White O Light Platinum	77	1158.19	1097.65	5.52
850	White O Burgundy	98	1178.87	962.85	22.44
851	White O Platinum	145	1178.87	1078.39	9.32
852	White O Purple	59	3515.94	1232.45	185.28
856	White KF Platinum	130	847.96	982.11	-13.66
861	White K Platinum	77	672.17	674.00	-0.27
889	White Flat Burgundy	509	992.74	953.18	4.15
890	White Flat Platinum	720	1199.56	1055.55	13.64
898	White Flat Purple	298	1220.24	1155.42	5.61
887	White Curl Burgundy	219	558.41	500.68	11.53
888	White Curl Platinum	174	682.51	654.74	4.24
897	White Curl Purple	121	703.19	693.25	1.43
White Medium Size					
830	White Med.Size Platinum	110	310.23		
White Spotted					
831	White Spotted Platinum	116	620.46		
Cream					
893	White Cream Flat Burgundy	89	930.69	808.79	15.07
892	White Cream Flat Platinum	152	1220.24	962.85	26.73
891	White Cream Flat Purple	61	1199.56	1001.36	19.79
894	White Cream Curl Platinum	61	620.46	712.51	-12.92
Low Grade White					
879	White C	631	482.76	481.43	0.28
882	White Mutgar Flat	1372	864.78	710.53	21.71
881	White Mutgar Curl	717	579.10	625.14	-7.37
883	White Stained B	1337	425.04	423.37	0.39
884	White Stained A	1295	682.51	799.15	-14.60
885	White Damaged B	128	413.64	500.68	-17.38
886	White Damaged A	73	289.55	616.22	-53.01
Spotted					
031	Spotted Flat B	1357	288.29	100.60	186.57
043	Spotted Curl B	403	142.69		
034	Spotted Flat A	352	239.91	237.67	0.94
033	Spotted Curl A	111	186.14	231.08	-19.45

Purple = Uitsoek – Platinum = Graad 1

Burgundy = Graad 2 – Ivory = Graad 3

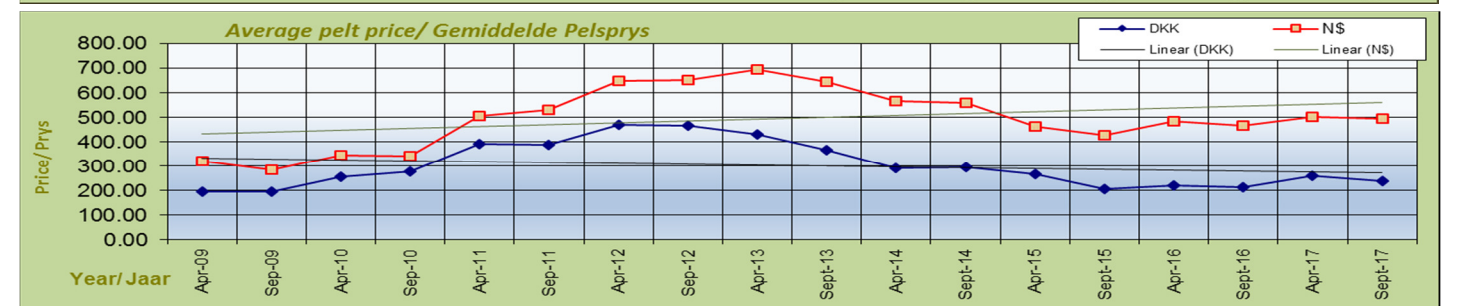
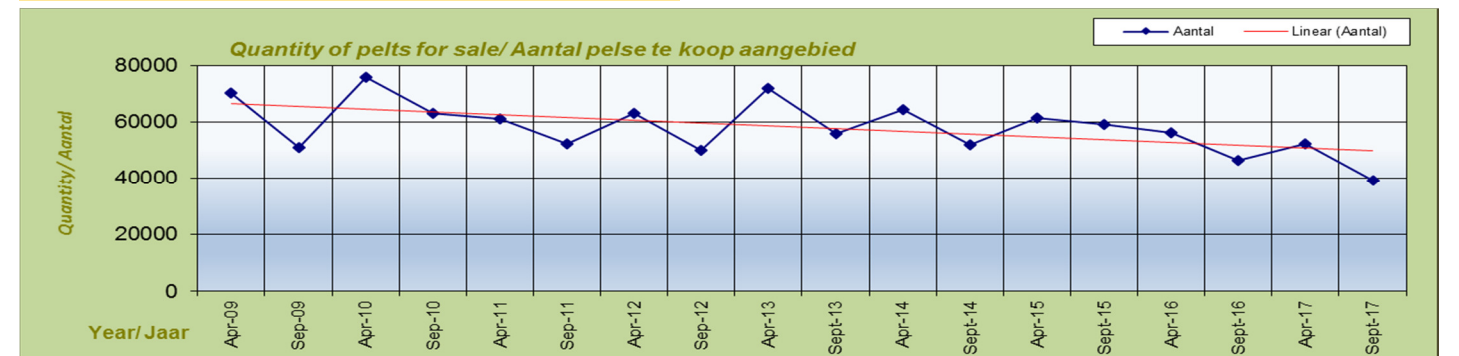
Code	Description	Qty	Ave	Prev	%Dev
Spotted					
040	Spotted Flat Burgundy	76	169.59	157.91	7.40
036	Spotted Flat Platinum	107	372.28	196.42	89.53
039	Spotted Flat Purple	52	382.62	317.74	20.42
053	Spotted Mutgar Flat	137	285.41	163.01	75.09
054	Spotted Mutgar Curl	101	281.28	96.29	192.13
Grey					
075	Medium D Platinum	95	223.37		
080	Medium O Burgundy	139	306.09		
079	Medium O Platinum	239	330.91		
083	Medium KF Platinum	60	248.18		
105	Dark D Platinum	113	231.64		
110	Dark O Burgundy	156	351.59		
109	Dark O Platinum	178	361.94		
113	Dark KF Platinum	94	206.82		
135	Extra Dark D Platinum	104	310.23		
140	Extra Dark O Burgundy	59	382.62		
139	Extra Dark O Platinum	126	372.28		
143	Extra Dark KF Platinum	106	372.28		
012	Grey Flat B	301	330.91		
013	Grey Curl B	90	289.55		
011	Grey Mutgar Flat	187	231.64		
041	Grey Mutgar Curl	94	140.64		
042	Grey Damaged	106	124.09		
010	Grey C	91	124.09		
Diverse					
022	Coloured Damaged	345	144.77	181.9	-20.41
032	Coloured C	651	206.82	173.3	19.33

Sluitingsdatum by takke vir die Maart 2018 Veiling:
5 Jan 2018

Sluitingsdatum in Windhoek vir die Maart 2018
Veiling:
5 Jan 2018

Maart 2018 pelsveiling:
18 Maart 2018

Top 10 (250 Alle Kleur Pelse)		
STEENKAMP P	Mrtal	1,228.84
ROSSOUW STRAUSS TRUST	Ksburg	1,217.17
COETZEE P T	Ktmans	953.63
KARASBERGE KARAKOEL STOET WIT	Ksburg	912.40
E de Jager Boerdery	Ksburg	855.07
LOSPER R H	Ktmans	854.50
STEYN P L	Aranos	821.00
DUVENHAGE J H	Aranos	789.31
LOVEDALE FARMING CC	Ktmans	772.01
LOUW I J	RSA	760.87



All Prices in NAD/ Alle pryse in NAD - Exchange rate/ Wisselkoers 1DKK = 2.0682							
Color	Offered	Sold	% of Total	Highest Price	Average Prc	Prev Avg	%Deviation
Black	23518	23518	60.29	2647.30	459.04	439.93	4.34%
Grey	2338	2338	5.99	382.62	286.78		
Brown	593	593	1.52	506.71	396.03		
White	8866	8866	22.73	3515.94	767.65	807.79	-4.97%
Sundry Colour	996	996	2.55	206.82	185.33	177.15	4.62%
Spotted	2696	2696	6.91	382.62	257.40	166.59	54.51%
	39007	39007			496.98	500.94	-0.79%
Rejects: 683 (1.72%)							