

Achievers' List /Prestasielyst

Congratulations to the producers who achieved the best average price in their quantity groups, as well as to the top ten with the best 250 (all colours), best 100 white and best 200 black pelts (average price as indicated, is for the applicable pelt lot).

Baie geluk aan die produsente wat in hul getal groepe die beste gemiddelde pryse behaal het, asook die top tien met die beste 250 (alle kleure), beste 100 wit en 200 swart pelse (gemiddelde pryse soos aangedui, is vir die lot pelse wat ter sprake is).

50-100			401-600		
VAN STADEN M J	57137	723.00	LOVEDALE FARMING CC	Ktmans	781.23
KARSTEN, JA	5615	645.48	VAN WYK G M	Mrtal	642.63
BEUKES, SJ	360	619.31	HOOGVERTOON FARMING TRUST	Ktmans	604.47
VAN ZYL J D	59357	609.69	KARSTEN P A	Ksburg	595.93
BRONKHORST FAMILY TRUST	Ktmans	575.68	COETZEE P T	Ktmans	569.57
KOHLMAN W J	Ktmans	564.89	DUVENHAGE J H	Aranos	563.89
MARTINS G P	Whk	562.72	BRONKHORST P M	Ksburg	532.95
FARMER, JA	6900	562.27	LOUW, IJ	RSA	512.20
BEUKES JJ	2718	537.12	VISSER BOERDERY	Mrtal	464.88
VAN DER WESTHUIZEN HP	4476	535.80	GAMIS FARM CC	Whk	402.15
101-200			601+		
STEYN P L	Aranos	696.52	ROSSOUW STRAUSS TRUST	Ksburg	759.72
DUVENHAGE M C	Aranos	609.23	VISSER DANIE TRUST	Mrtal	724.41
VAN ZYL G A J	Aranos	582.96	STEENKAMP P	Mrtal	623.55
E DE JAGER BOERDERY	Ksburg	579.60	KOTZE, LJ	RSA	588.48
COMBRINCK, CJG	RSA	559.36	ENGELBRECHT J A	Ktmans	588.10
COETZEE D F	Ktmans	555.11	MARITZ P H K	Ksburg	510.60
HUGO P H	Whk	554.23	LOUW N R P	Aranos	485.76
MOTENGA D	Ktmans	543.31	LOUW WJ	Aranos	434.51
VAN DER MERWE C J	60500	539.49			
VAN WYK H J	Aranos	537.63			
201-400			Top 10 (200 Swart Pelse)		
KARASBERGE KARAKOEL STOET WIT	Ksburg	875.41	STEENKAMP P	Mrtal	771.86
LOSPER R H	Ktmans	798.44	HAREMUB GROUP	Mlthohe	738.44
KNOESEN, WA	RSA	733.65	DUVENHAGE J H	Aranos	732.36
STEYN M M	Ktmans	657.48	LOUW N R P	Aranos	728.17
WASSERFALL J M	Ksburg	601.33	ROSSOUW STRAUSS TRUST	Ksburg	721.36
VLOK, HANNES	RSA	594.28	KARSTEN P A	Ksburg	719.38
VON WIELLIGH G R	Ktmans	586.42	KOTZE LJ	RSA	702.53
BLAAUW J	Ktmans	568.22	MARITZ P H K	Ksburg	694.25
MILLER T S	Ktmans	566.82	ENGELBRECHT J A	Ktmans	684.99
HAREMUB GROUP	Mlthohe	554.63	LOUW WJ	Aranos	678.59
Top 10 (100 Wit Pelse)			Top 10 (250 Alle Kleur Pelse)		
KARASBERGE KARAKOEL STOET WIT	Ksburg	1,416.64	ROSSOUW STRAUSS TRUST	Ksburg	1,301.23
ROSSOUW STRAUSS TRUST	Ksburg	1,411.49	STEENKAMP P	Mrtal	1,200.08
STEENKAMP P	Mrtal	1,345.74	VISSER DANIE TRUST	Mrtal	1,164.75
VISSER DANIE TRUST	Mrtal	1,342.18	KARASBERGE KARAKOEL STOET WIT	Ksburg	1,135.01
LOVEDALE FARMING CC	Ktmans	1,264.56	LOVEDALE FARMING CC	Ktmans	984.09
KOTZE LJ	RSA	1,168.12	KOTZE LJ	RSA	927.93
LOSPER R H	Ktmans	1,146.93	HOOGVERTOON FARMING TRUST	Ktmans	871.04
HOOGVERTOON FARMING TRUST	Ktmans	1,142.38	KARSTEN P A	Ksburg	846.09
BRONKHORST P M	Ksburg	1,120.20	BRONKHORST P M	Ksburg	844.37
STEYN M M	Ktmans	1,072.48	ENGELBRECHT J A	Ktmans	834.37



swakara®

March 2018

Swakara Auction Results

The Swakara industry once again had a good international pelt auction, amidst a fur market that is still experiencing an overproduction of mink skins and has not fully recovered from the recent global economic crisis. The auction was held in Copenhagen, Denmark on Sunday, the 18th of March 2018 and 100% of Swakara's offering was sold.

An average price of N\$476.38 was achieved for the 41 809 pelts that were sent to the auction by the Agra Pelt Centre. This is a price decrease of 4.1%, compared to the auction prices of September 2017, where an average price of N\$496.98 was achieved for a total of 39 007 pelts.

However, in Danish Krone the average was DKK240.57, an increase of 0.11% compared to September 2017's auction.

The March 2018 consignment consisted of 26 601 black (63.6%), 10 920 white (26.12%), 3 513 spotted (8.4%) and 775 diverse pelts (1.8%).

The black top lot, 70 O Light Selected Extra pelts, was sold for N\$1 980.20 to Konstantinou Furs, a fur retailer from Kastoria, Greece. The white top lot, 50 White KF Selected pelts, was sold to Yury Polyakov, a Russian retailer, for N\$2 178.22 per pelt.

English buyers bought the most pelts, with Greece buyers second in line and Hong Kong third. More Chinese buyers also attended the auction.

The average price achieved for black Swakara pelts was N\$408.48, a decrease of 11.01% compared to September 2017's international auction. White pelts achieved an average price of N\$735.95, a decrease of 4.13% compared to September 2017's auction. The price for spotted pelts sold at an average of N\$267.81 - an increase of 4.05% compared to September 2017's auction.

The auction was attended by 25 successful bidders. The buyer who bought the most Swakara pelts, was Hurwitz Exports Limited, based in England. Hurwitz bought 36 lots with 9 647 pelts, followed by Bourtsos from Greece, who bought 5 841 Swakara pelts.

Although there were more active buyers at the auction compared to September 2017, they were more selective in their buying. High quality pelts received good prices, compared to the lower quality pelts that received prices that were below expectation.

The Namibian producer who achieved the best average price for more than 250 pelts at this auction, was Karasberge Karakoel Stoet, who achieved an average price of N\$879.78 for 381 pelts.

The top South African producer was LJ Kotze, who sold 663 pelts at an average of price of R 588.48.

Swakara Veilinguitslae

Die Swakara-bedryf het weereens 'n goeie internasionale pelsveiling gehad, ten spyte van die wêreldwye oorproduksie in mink pelse asook die feit dat sekere markte nog nie volkome kon herstel ná die onlangse globale ekonomiese krisis nie. Die veiling is op Sondag 18 Maart in Kopenhagen, Denemarke gehou en 100% van Swakara se pelsaanbod is verkoop.

'n Gemiddelde prys van N\$ 476.38 is behaal vir die 41 908 pelse wat deur Agra se Pelsentrum na die veiling gestuur is. Dit verteenwoordig 'n daling van 4.1%, teenoor September 2017 se gemiddelde veilingpryse. Tóé is 39 007 pelse vir gemiddeld N\$496.98 verkoop.

In Deense Krone was die gemiddeld veilingprys egter DKK240.75, 'n styging van 0.11% in vergelyking met September 2017 se veilinggemiddeldes.

Die aanbod het bestaan uit 26 601 swart-, (63.6%), 10 920 wit- (26.12%), 3 513 bont- (8.4%) en 775 diverse pelse (1.8%).

Die swart top lot van 70 O Light Selected Extra pelse is vir N\$1 980.20 aan Konstantinou Furs verkoop - 'n pelshandelaar van Kastoria, Griekeland. Die wit top lot van 50 KF Selected pelse het teen N\$2 178.22 aan Yury Polyakov verkoop - 'n Russiese pels handelaar. Kopers vanuit Engeland het die meeste pelse op die veiling gekoop, gevolg deur Griekse kopers en kopers vanuit Hong Kong, wat die derde meeste pelse gekoop het. Meer Chinese kopers was op die veiling te sien.

Die gemiddelde prys vir swart Swakara pelse was N\$408.48, 'n daling van 11.01% in vergelyking met September 2017 se veiling. Die wit pelse het vir N\$735.95 verkoop, 'n daling van 4.13% teenoor September 2017 se veilingpryse. Bont pelse het teen 'n gemiddelde prys van N\$267.81 verkoop - dit is sowat 4.05% as in September 2017.

Die veiling is deur 25 suksesvolle Swakara pelskopers bygewoon. Die grootste koper was Hurwitz Exports Limited, 'n maatskappy wat in Engeland gebaseer is en altesaam 36 lotte met 9 647 pelse gekoop het. Bourtsos van Griekeland het die tweede meeste gekoop - altesaam 5 841 pelse.

Ten spyte daarvan dat daar meer aktiewe kopers op die veiling was, het hulle meer selektief gekoop in vergelyking met September 2017 se veiling. Goeie gehalte pelse het goeie pryse behaal, terwyl swakker pelse laer pryse as verwag behaal het.

Die Namibiese produsent wat die hoogste gemiddeld behaal het vir 'n aanbod van meer as 250 pelse, was die Karasberge Karakoel Stoet - 'n gemiddelde prys van N\$879.78 is vir 381 pelse behaal.

Die Suid-Afrikaanse produsent met die hoogste gemiddelde prys was LJ Kotze, wat 663 pelse teen R 588.48 verkoop het.

Pelt Centre

Private Bag 12011, 8 Bessemer Street, Windhoek Namibia
Tel +264 (0)61 290-9213 • Fax +264 (0)61 290-9300 • swakara@agra.com.na

Grade comparison between Sept 2017 and March 2018

Code	Description	Qty	Ave	Prev	%Dev	Code	Description	Qty	Ave	Prev	%Dev
Black Regular											
650	D Flat Burgundy	95	415.84	455.00	-8.61	020	Black Flat Drawn C	747	455.45	413.64	10.11
649	D Flat Platinum	94	455.45	620.46	-26.60	027	Black Ribbed C	378	281.19	344.67	-18.42
624	RF Light Ivory	200	386.14	475.69	-18.82	007	Black Flat Lyre C	556	303.37	506.71	-40.13
623	RF Light Burgundy	302	475.25	517.05	-8.08	003	Black Curl C	539	138.61	206.82	-32.98
622	RF Light Platinum	266	693.07	718.53	-3.54	028	Black Mutgar Flat	3190	137.84	364.98	-62.23
621	RF Light Purple	192	831.68	723.87	14.89	024	Black Mutgar Curl	1143	115.54	310.23	-62.76
620	RF Ivory	198	386.14	403.30	-4.25	085	Black Mutgar Plus	373	110.89	-	-
619	RF Burgundy	564	594.06	589.44	0.78	023	Black Damaged C	564	64.51	107.55	-40.01
618	RF Platinum	587	732.67	672.17	9.00	017	Black Damaged B	755	158.18	210.96	-25.02
617	RF Purple	545	819.15	723.87	13.16	014	Black Damaged A	593	504.95	403.30	25.21
615	RF Purple Extra	68	792.08	-	-	White Regular					
021	Black Flat Drawn Ivory	660	425.74	413.64	2.93	845	White O Light Burgundy	176	653.47	868.64	-24.77
019	Black Flat Drawn Burgundy	1402	486.55	599.78	-18.88	846	White O Light Platinum	127	831.68	1,158.19	-28.19
018	Black Flat Drawn Platinum	1393	594.06	682.51	-12.96	819	Off-White O Light Platinum	176	811.88	-	-
016	Black Flat Drawn Purple	960	633.66	641.14	-1.17	850	White O Burgundy	212	950.5	1,178.87	-19.37
627	Nazucha Burgundy	99	445.55	413.64	7.71	820	Off-White O Burgundy	104	851.49	-	-
626	Nazucha Platinum	230	613.86	620.46	-1.06	851	White O Platinum	364	1227.72	1,178.87	4.14
625	Nazucha Purple	182	594.06	703.19	-15.52	821	Off-White O Platinum	188	1148.52	-	-
680	T Burgundy	178	524.75	444.66	18.01	852	White O Purple	237	1504.95	3,515.94	-57.20
679	T Platinum	208	584.16	558.41	4.61	816	Off-White O Purple	165	1346.54	-	-
678	T Purple	273	603.96	599.78	0.70	855	White KF Burgundy	59	950.5	-	-
026	Black Ribbed Burgundy	598	282.52	330.91	-14.63	856	White KF Platinum	95	1128.71	847.96	33.11
025	Black Ribbed Platinum	299	326.73	403.30	-18.98	823	Off-White KF Platinum	113	1425.74	-	-
644	D Burgundy	124	465.35	-	-	858	White KF Purple Extra	50	2178.22	-	-
643	D Platinum	45	623.76	517.05	20.64	861	White K Platinum	80	910.89	672.17	35.52
696	O Light Burgundy	146	514.85	455.00	13.15	825	Off-White K Platinum	50	752.48	-	-
695	O Light Platinum	257	653.47	558.41	17.02	899	White Flat Ivory	170	623.76	-	100.00
694	O Light Purple	184	693.07	723.87	-4.25	889	White Flat Burgundy	516	811.88	992.74	-18.22
689	O Light Purple Extra	70	1980.2	2,647.30	-25.20	826	Off-White Flat Burgundy	368	732.67	-	-
692	O Burgundy	192	495.05	651.48	-24.01	890	White Flat Platinum	750	1188.12	1,199.56	-0.95
691	O Platinum	442	801.03	703.19	13.91	827	Off-White Flat Platinum	571	930.69	-	-
690	O Purple	297	792.08	765.23	3.51	898	White Flat Purple	283	1227.72	1,220.24	0.61
006	Black Flat Lyre Burgundy	250	316.83	568.76	-44.29	817	Off-White Flat Purple	314	1029.7	-	-
005	Black Flat Lyre Platinum	547	639.94	589.44	8.57	887	White Curl Burgundy	292	633.66	558.41	13.48
015	Black Flat Lyre Purple	340	663.37	610.12	8.73	828	Off-White Curl Burgundy	79	495.05	-	-
661	M Platinum	56	475.25	434.32	9.42	888	White Curl Platinum	167	792.08	682.51	16.05
631	F Purple Extra	58	613.86	599.78	2.35	829	Off-White Curl Platinum	83	683.17	-	-
686	KF Burgundy	98	356.44	372.28	-4.25	897	White Curl Purple	125	673.27	703.19	-4.25
685	KF Platinum	272	633.66	548.07	15.62	White Medium Size					
684	KF Purple	163	732.67	579.10	26.52	874	White Med.Size Flat L Burgundy	125	277.23	-	-
703	NF Burgundy	110	425.74	403.30	5.57	875	White Med.Size Flat L Platinum	88	306.93	-	-
702	NF Platinum	310	504.95	517.05	-2.34	870	White Med. Size Flat Burgundy	193	405.94	-	-
701	NF Purple	278	574.26	599.78	-4.25	871	White Med.Size Flat Platinum	181	405.94	-	-
668	G Burgundy	93	170.3	289.55	-41.19	873	White Med. Size Curl Platinum	102	87.13	-	-
667	G Platinum	133	297.03	330.91	-10.24	White Spotted					
674	K Burgundy	176	336.63	341.25	-1.35	831	White Spotted Platinum	157	613.86	620.46	-1.06
673	K Platinum	279	415.84	330.91	25.67	White Low Grade					
002	Black Curl Burgundy	491	273.13	223.37	22.28	879	White C	365	277.23	482.76	-42.57
001	Black Curl Platinum	263	445.55	330.91	34.64	882	White Mutgar Flat	2055	601.07	864.78	-30.49
Medium Size											
314	Med.Size Flat Light Burgundy	113	118.81	264.73	-55.12	881	White Mutgar Curl	736	199.82	579.10	-65.49
313	Med. Size Flat Light Platinum	180	158.42	293.68	-46.06	883	White Stained B	473	376.24	425.04	-11.48
312	Med. Size Flat Light Purple	94	297.03	-	-	885	White Damaged B	255	396.04	413.64	-4.25
342	Med.Size Flat Burgundy	234	158.42	223.37	-29.08	886	White Damaged A	276	475.25	289.55	64.13
341	Med.Size Flat Platinum	523	307.92	320.57	-3.95	Spotted					
340	Med.Size Flat Purple	333	297.03	-	-	031	Spotted B Flat	1340	246.55	288.29	-14.48
338	Med.Size KF Burgundy	134	174.26	206.82	-15.74	043	Spotted B Curl	272	122.77	142.69	-13.96
337	Med.Size KF Platinum	179	265.35	215.09	23.36	034	Spotted Flat A	645	419.6	239.91	74.90
004	Med. Size Black Curl	118	83.17	144.77	-42.55	033	Spotted Curl A	214	241.58	186.14	29.79
008	Med. Size Black Flat	588	279.6	248.18	12.66	053	Spotted Mutgar Flat	416	186.14	285.41	-34.78
						040	Spotted Flat Burgundy	125	138.61	169.59	-18.27

Code	Description	Qty	Ave	Prev	%Dev
036	Spotted Flat Platinum	283	229.7	372.28	-38.30
039	Spotted Flat Purple	140	534.65	382.62	39.74
035	Spotted Curl Platinum	78	257.43	-	-
Diverse					
032	Coloured C	404	138.61	206.82	-32.98
022	Coloured Damaged	371	47.52	144.77	-67.17

Sluitingsdatum by takke vir die Sept 2018 Veiling:

25 Junie 2018

Sluitingsdatum in Windhoek vir die Sept 2018

Veiling:

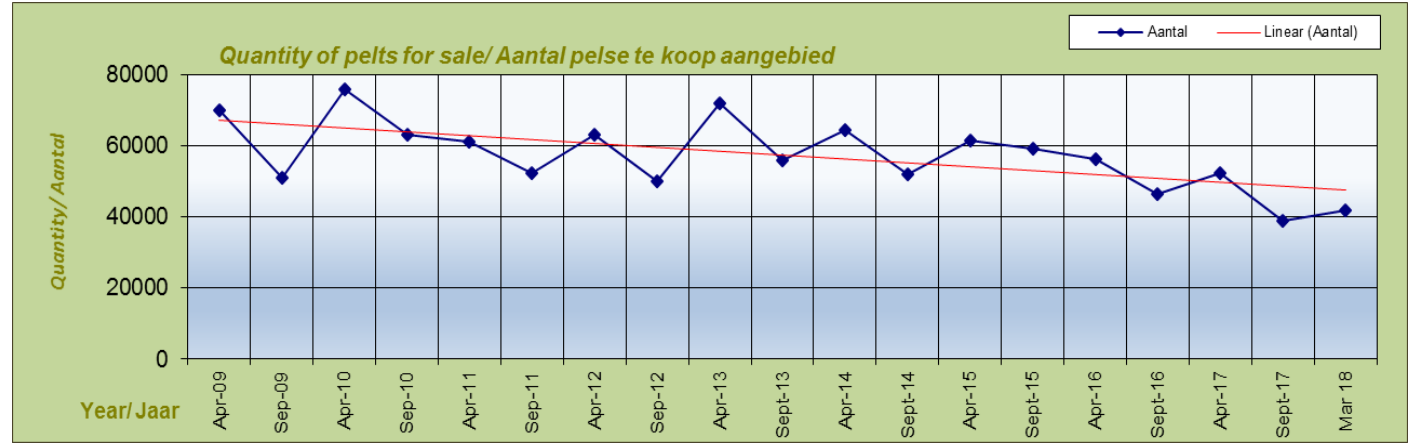
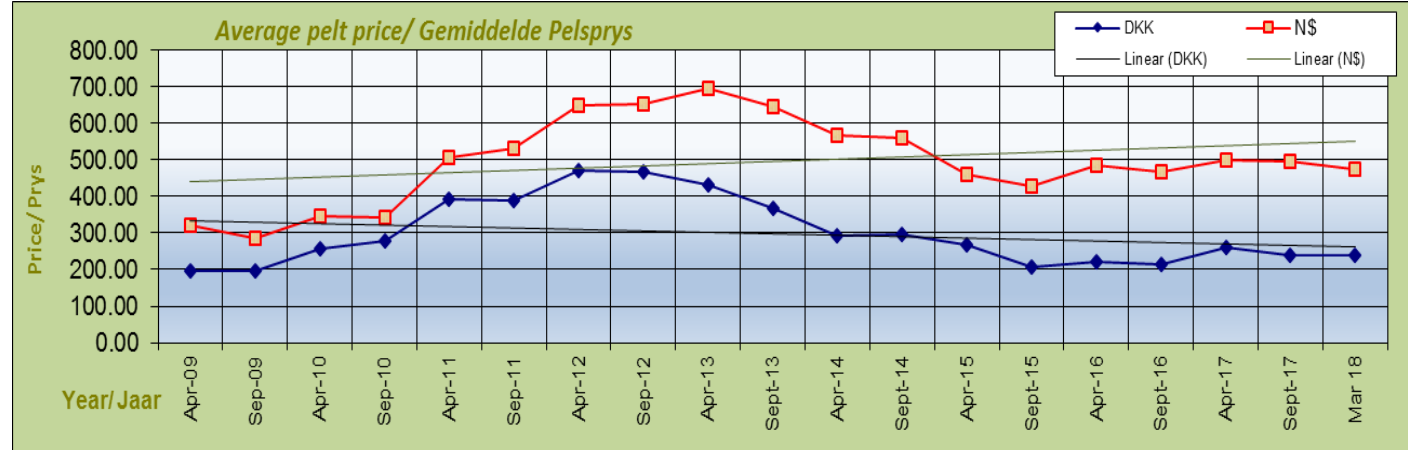
2 Julie 2018

Sept 2018 pelsveiling:

3 Sept 2018

Feedback on new Grades

Buyers of Swakara pelts at Copenhagen Fur advised that the sorting of cream and slightly stained pelts will reap better returns for the producers and make more buyable lots if they are rather sorted and graded according to the normal system, and then sold as separate lots under the name "off-white". This "off-white" sorting system was introduced in the white assortment for the March 2018 auction and were well received by the buyers. Some more suggestions regarding the black assortment were also received at this auction. The problematic part is still the balance between lot sizes and the assortment, as with the past auction it becomes increasingly more difficult to sort 26,601 black pelts into lots that contain enough pelts for the serious buyers. The recommendations will, however, be thoroughly discussed in order to find an amicable solution.



All Prices in NAD/ Alle pryse in NAD - Exchange rate/ Wisselkoers 1DKK = 1.98							
Color	Offered	Sold	% of Total	Highest Prc	Average Prc	Prev Avg	%Deviation
Black	26,601	26,601	63.63	1,980.20	408.48	459.04	-11.01%
White	10,920	10,920	26.12	2,178.22	735.95	767.65	-4.13%
Sundry Colour	775	775	1.85	138.61	95.01	185.33	-48.73%
Spotted	3,513	3,513	8.40	534.65	267.81	257.40	4.05%
	41,809	41,809			476.38	496.98	-4.14%
Rejects: 769 (1.84%)							

Purple = Uitsoek – Platinum = Graad 1 Burgundy = Graad 2 – Ivory = Graad 3